



Superior Insurance Services



IL Group is a unique insurance agency. The typical insurance agency considers their job complete when they find a carrier and coverage for your portfolio. At IL Group, helping you reduce risk by finding the right policy and provider for your specific needs is just the first step in our business relationship.

Our expertise extends beyond knowledge of insurance products and carriers and includes an understanding of insurance processes, servicing platforms and best practices for administering your insurance programs.

When you engage the IL Group, we work side-by-side with your organization to help reduce costs by assisting in streamlining your insurance operations. Our team of highly experienced Certified Insurance Counselors, Certified Mortgage Bankers and Certified Mortgage Servicers assist you in every aspect of your insurance process.

Each client works with a dedicated client relationship manager

Our client relationship managers not only facilitate the implementation of your new carrier, they also use a comprehensive vendor relationship management approach for executing your program. Relationship managers are proactive, looking to streamline and automate routine tasks as well as identify potential problems and find successful solutions. IL Group relationship managers:

- Provide initial and ongoing training on programs, carriers and service centers
- Perform periodic on-site visits to review processes, procedures and exception reports to ensure the programs are working properly
- Offer periodic consultation on lender placed insurance, enhancements and improvements to your existing program
- Keep you up-to-date on lender placed insurance regulatory issues

Expertise in insurance processes and servicing platforms

Our team possesses detailed knowledge of the servicing side of the lending business, as well as major servicing platforms - and we are able to assist in the integration between carriers and your servicing technology. We offer additional value-added services, including Servicing Platform Integration Consulting and Insurance Operations Process Improvement to enhance and automate your insurance processes.

Providing superior insurance services has been a guiding principle of our company since our founding in 1989. We are committed to creating and executing best practice processes for each and every one of our clients. Our investment in client relationship managers and value-added services offers proof of our commitment.

